

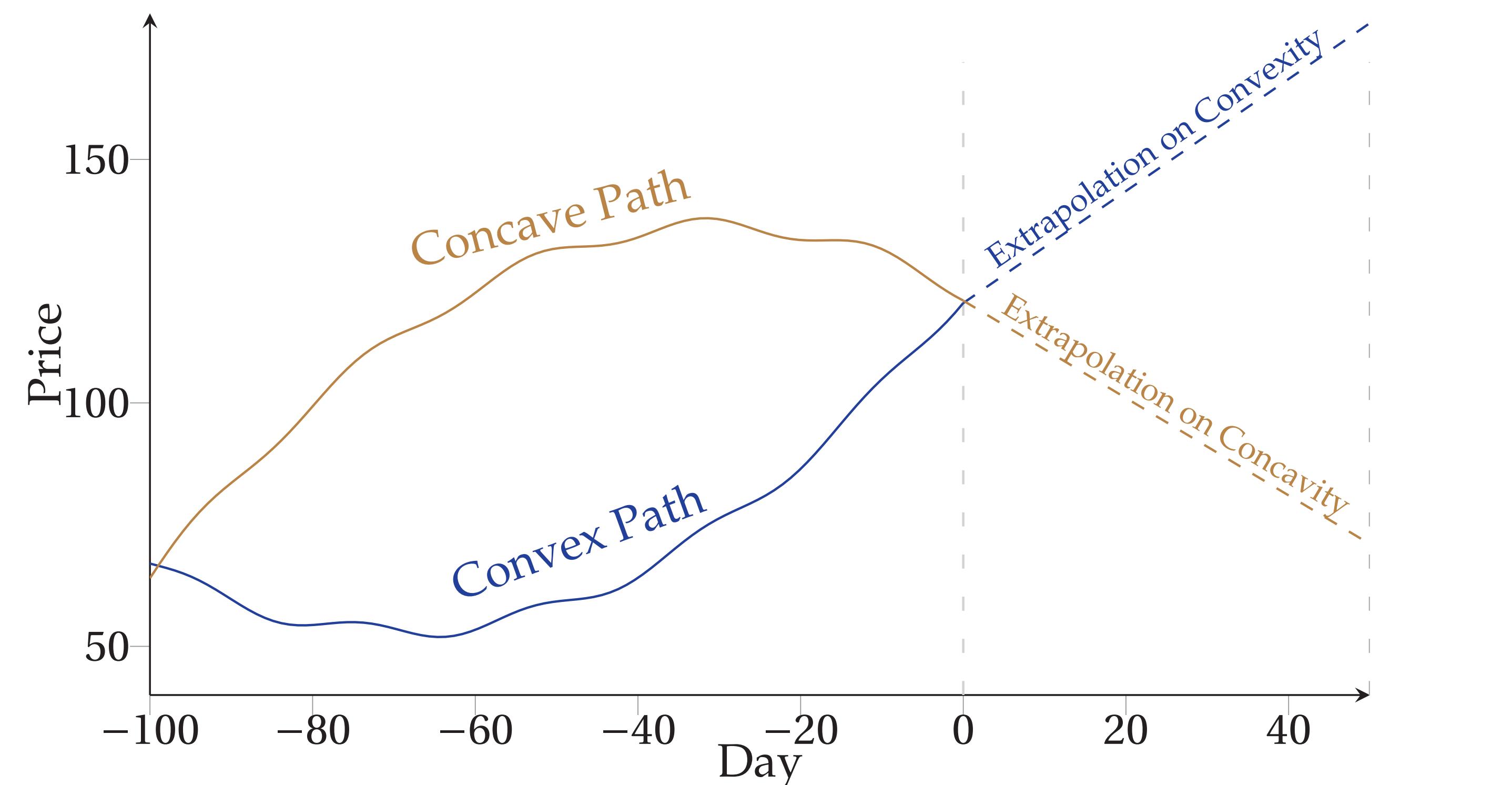
# PRICE PATH CONVEXITY AND ANALYST RECOMMENDATIONS

JOSHY JACOB, HUZAIFA SHAMSI \*, ELLAPULLI VASUDEVAN

Indian Institute of Management Ahmedabad

\* phd22huzaifas@iima.ac.in

## PRICE PATH CONVEXITY AND INVESTOR BEHAVIOR



- At day 0, an investor decides which stock to buy.
- The figure shows two stocks with identical cumulative returns; only the price path differs—down-to-up (convex) versus up-to-down (concave).
- Faced with these two price paths, the investor is more likely to prefer the convex stock (Grosshans and Zeisberger, 2018).
- This extrapolation-driven demand leads to mispricing, with convex stocks earning lower short-horizon future returns (Gulen and Woepel, 2024).

## WHAT WOULD ANALYST DO?

- Analyst may also extrapolate and upgrade stocks with convexity, catering to the investors' extrapolation.
- They may counteract investor-driven extrapolation by downgrading stocks with convexity.

AND

- Higher returns along with high convexity may signal strong momentum, prompting analysts to upgrade high convexity stocks
- Higher returns along with convexity may signal the exacerbated mispricing and may prompt higher downgrades from analysts.

## DATA

Analyst Recommendations Data (1994–2022)

- Downgrade: Dummy equals 1 if the analyst's current recommendation for the firm is more pessimistic than the previous one; upgrade is defined analogously.
- Price Path Convexity: Scaled difference between midpoint and average of daily prices; higher (lower) values indicate convex (concave) paths.

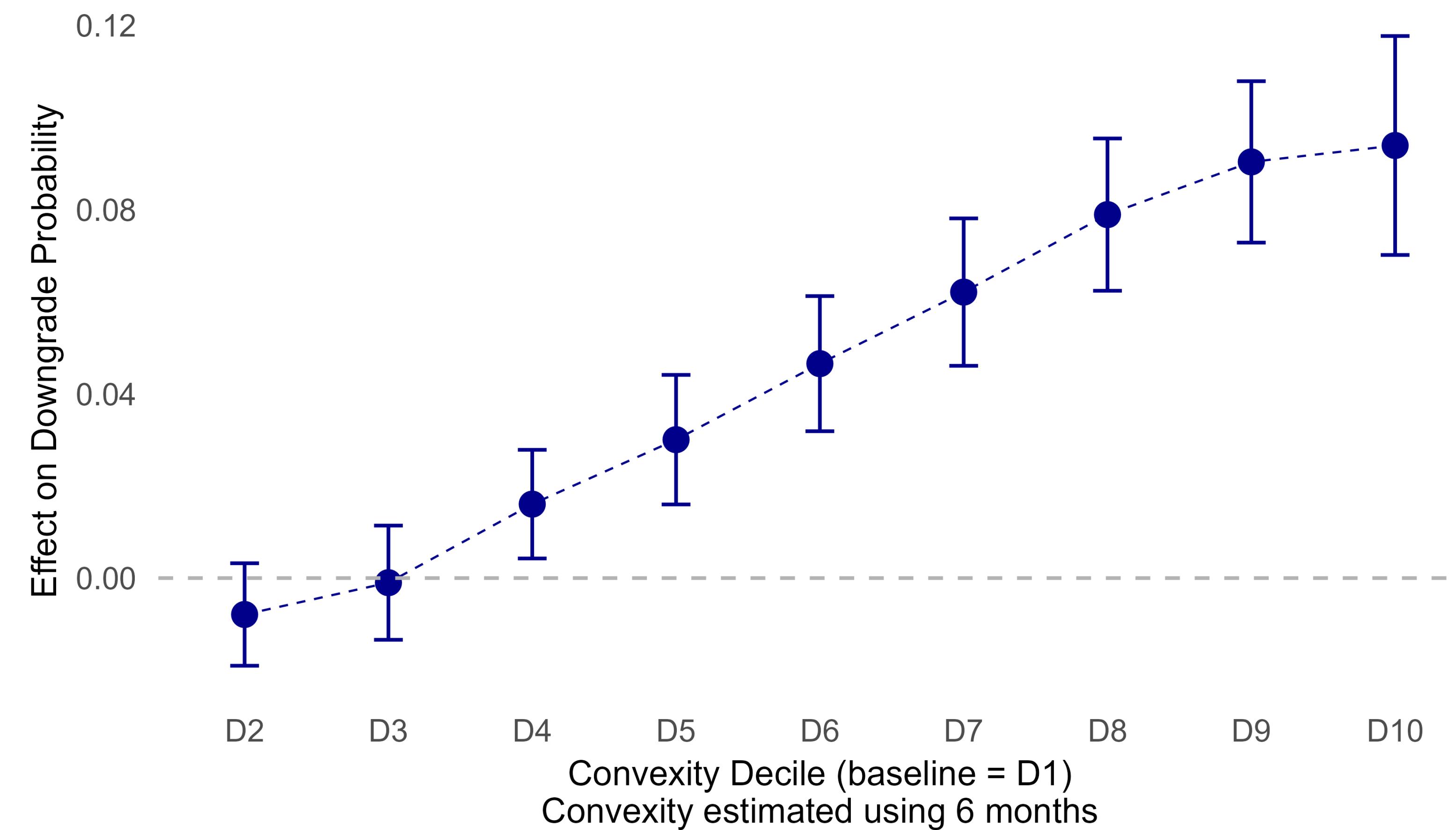
## RESULTS - CONVEXITY AND DOWNGRADES

Dependent variable	Convexity estimated using		
	3 months	6 months	12 months
Downgrade Dummy			
Convexity (Scaled)	0.0229***	0.0309***	0.0172***
Num. obs.	320,972	320,972	320,972
Adj. $R^2$ (full)	0.113	0.113	0.112

\*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ , \*  $p < 0.1$ . Fixed effects and Controls: Yes, Convexity is scaled by mean 0 and SD 1.

Interpretation: Higher convexity is associated with higher downgrades.

## COEFFICIENT PLOT: CONVEXITY DECILES AND DOWNGRADES



Interpretation: The estimated probability of a downgrade increases monotonically across convexity deciles.

## RESULTS - CONVEXITY, RETURNS AND DOWNGRADES

Dependent variable	Interaction variables		
	Returns	Momentum	Contrarian
Downgrade Dummy			
Convexity	0.030 ***	0.021 ***	0.039 ***
Interaction	-0.011 ***	0.030 ***	-0.020 ***
<b>Convexity × Interaction</b>	<b>0.023 ***</b>	<b>0.028 ***</b>	<b>-0.039 ***</b>
Obs.	333,730	333,287	333,287
$R^2$ (full)	0.116	0.114	0.114

\*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ , \*  $p < 0.1$ . Convexity estimated using 6 months. Fixed effects and Controls: Yes

Interpretation: The association between convexity and downgrades strengthens with higher returns; it is stronger for momentum stocks and weaker for contrarian stocks.

## ARE DOWNGRADES REALLY INFORMATIVE?

Dependent variable	Future returns		
	3 months	6 months	12 months
Downgrade Dummy			
Convexity	-0.007***	-0.008***	-0.012***
Downgrade	-0.0089***	-0.0056***	0.0073***
<b>Convexity × Downgrade</b>	<b>-0.0047***</b>	<b>-0.0032**</b>	<b>-0.0046**</b>
Num. obs.	325,774	316,793	301,429
$R^2$	0.376	0.437	0.531

\*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ , \*  $p < 0.1$ . Convexity estimated using 6 months. Fixed effects and Controls: Yes

Interpretation: Downgrades during periods of high convexity are followed by negative future returns, possibly indicating that analysts counteract potential mispricing.

## CONCLUSION

- Analysts respond contrarily to investor extrapolation reflected in price path convexity.
- They may be acting as a corrective force against the convexity-induced potential mispricing.