

Information and Innovation: Evidence From Railroad Expansion in the 19th Century

Shuting Li

Georgia State University

RESEARCH QUESTION

How does the information flow shape the innovation activity?

- Schumpeter's **creative destruction**
- Information is key driver of innovation (*Aghion and Howitt 1992, Acemoglu 2008, Mokyr 2011*).



How to measure information flow?



How to isolate information effect?

AN IDEAL LABORATORY

19 Century US

1. A Dominant Channel



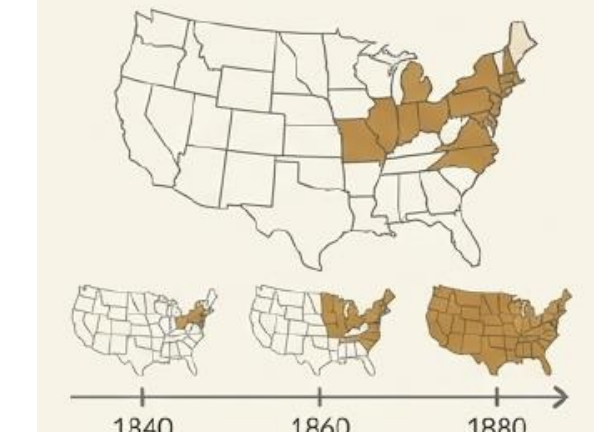
The railroad was the primary artery for US mails (through mail contract), newspapers & magazines.

2. A Leap in Efficiency



Speed: Transcontinental travel fell from 20 days to 8 days.
Reliability & Volume: trains carry larger volumes & operate in inclement weather.

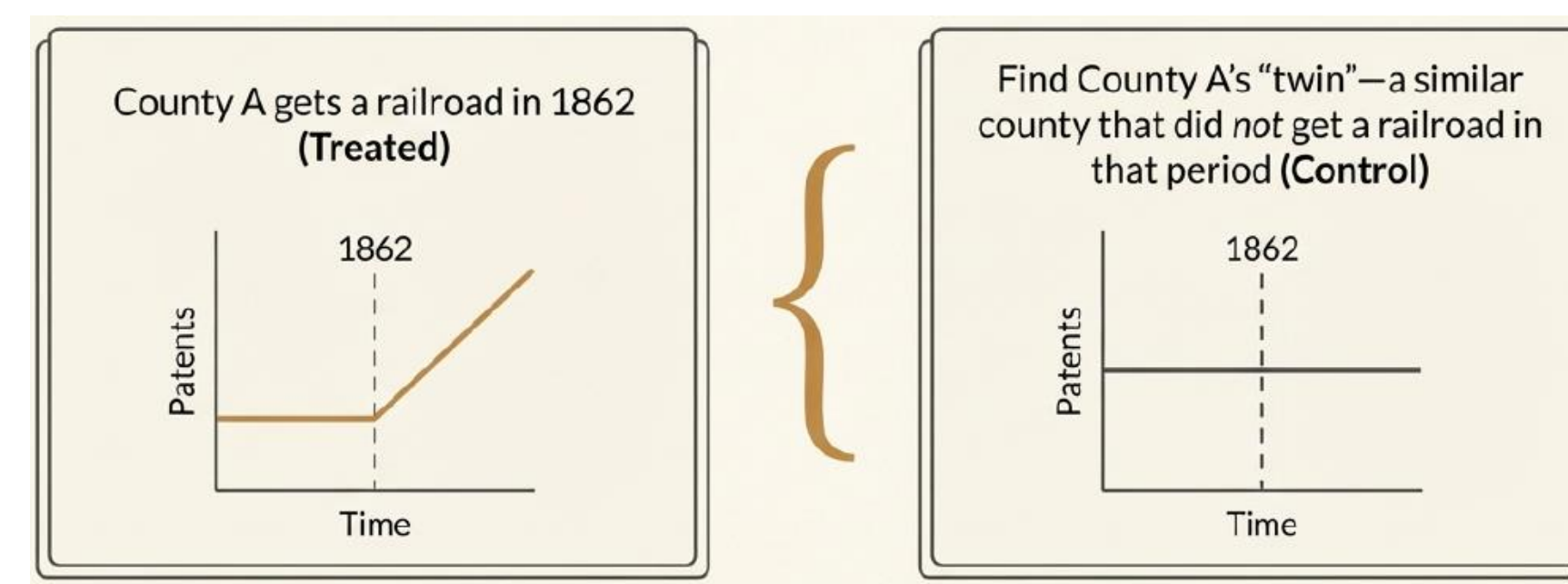
3. A Natural Experiment



The networks gradual, staggered expansion across counties allows for a comparison across times and counties.

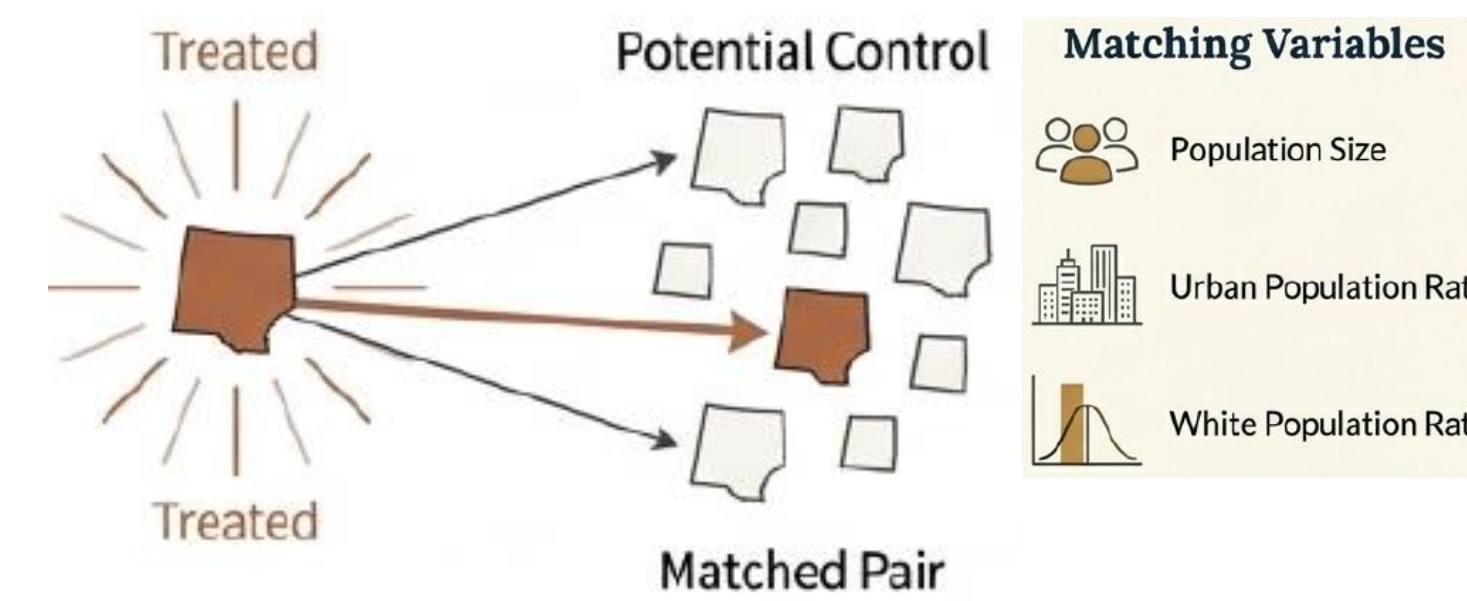
EMPIRICAL METHDOLOGY

Stacked DID around 1st rail



For each year a county gets a railroad (a "cohort"), create a clean 11-year window. Then stack these cohorts.

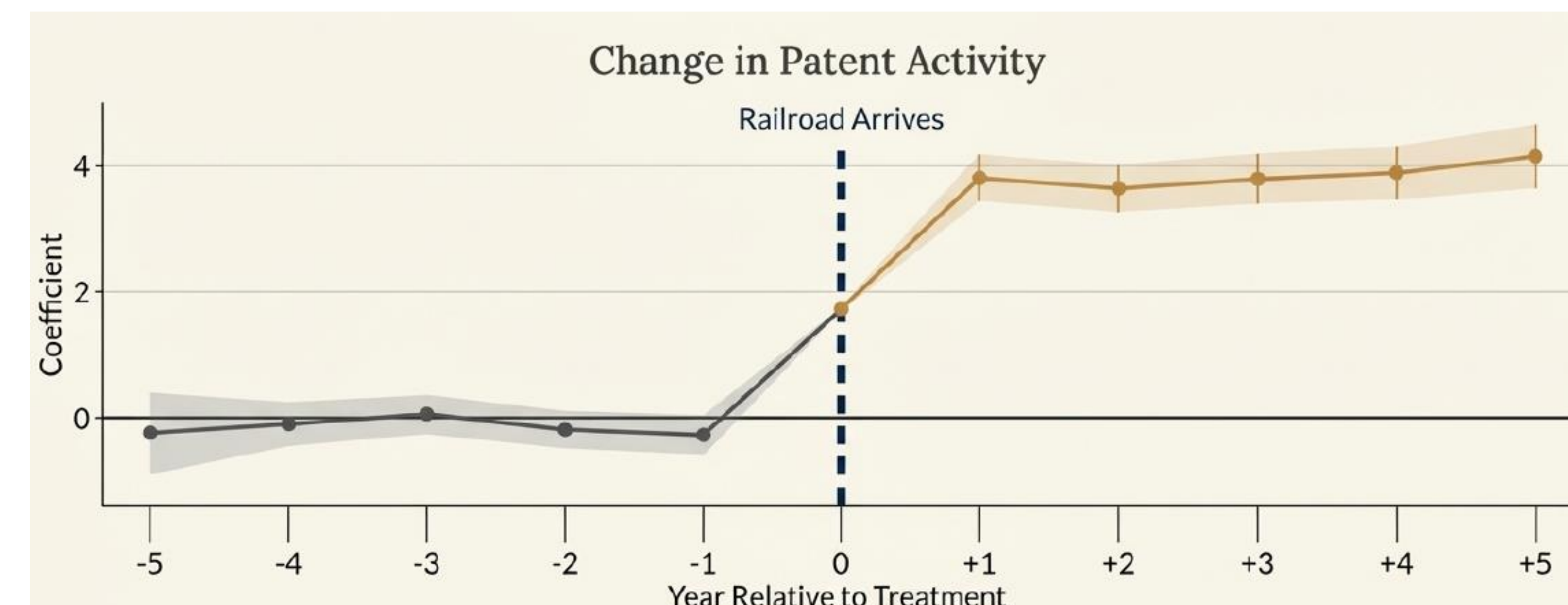
Propensity Score Matching



This matching ensures comparing apples to apples, isolating the information effect.

FINDINGS

1. Railroad access led to a 9-15% increase in patents.



2. Innovation became more impactful but less novel.



- Patents became more similar to subsequent inventions.
- Greater influence on subsequent innovations

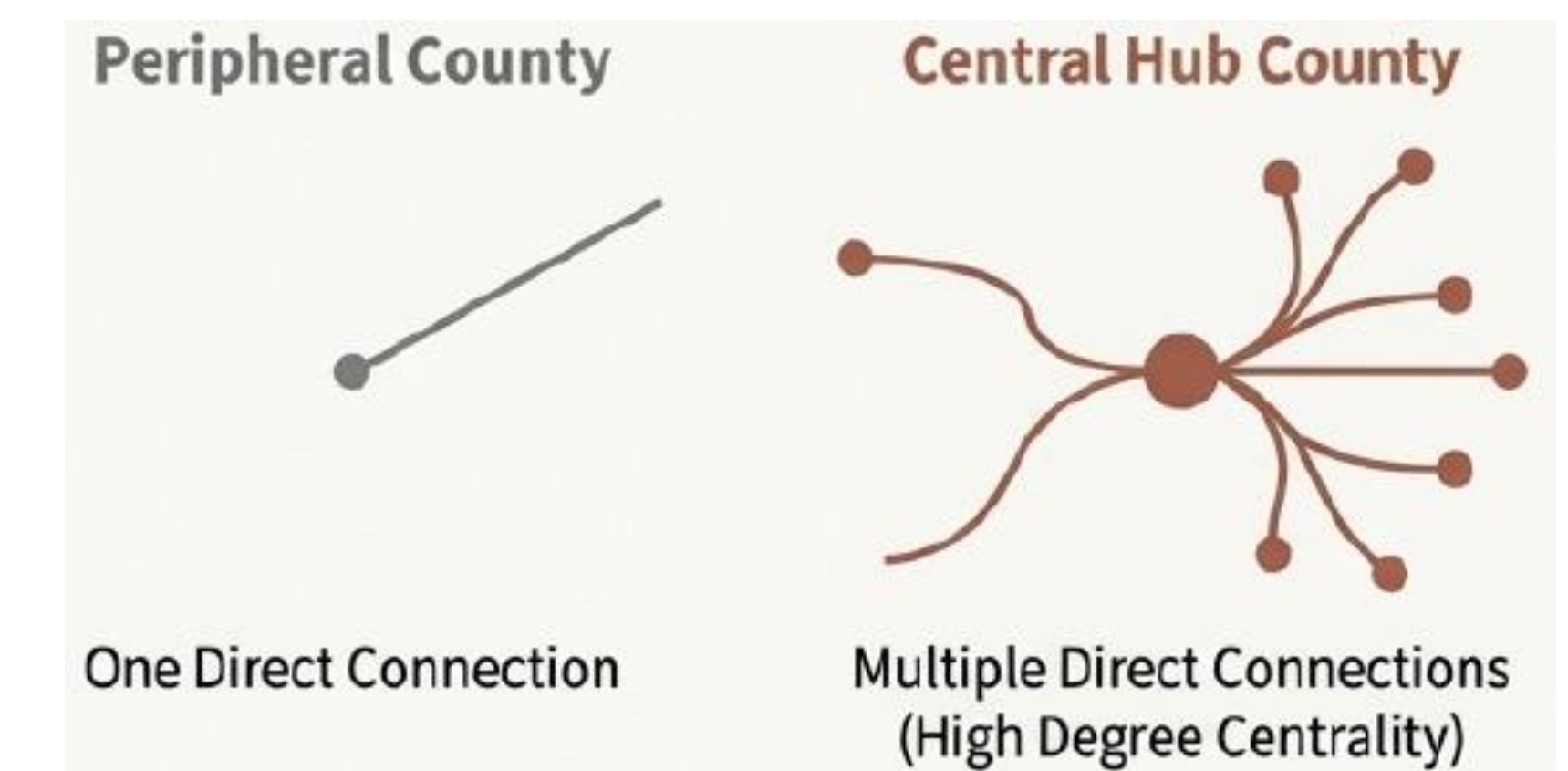


Higher ratio of future influence to past similarity



- Patents became more similar to prior inventions
- Inventors drew more on existing knowledge

3. Network centrality amplified information effect.



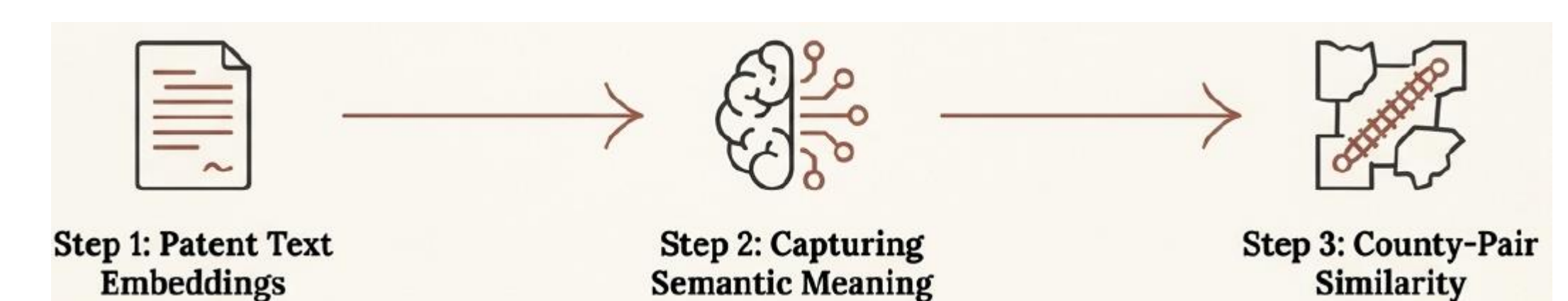
A county's **degree centrality**: the number of counties it was directly connected to by rail.

- Quantity**: Each additional direct rail connection was associated with a 0.6-0.7% increase in patenting.
- Quality**: Patents from more central counties were significantly more important and impactful.

MECHANISM

Connected counties began innovating in sync.

County-pair analysis: measure the similarity of patents produced in two different counties before and after a direct rail line connected them.



Finding: Patents generated in two counties become more similar to each other after they are newly connected by a railroad.

