# Spatial Externalities, Inefficiency, and Sufficient Statistics

Gabriel Kreindler and Kartik Patekar

AEA P&P Developments in Infrastructure and Transportation Session

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  - Are results driven by functional form or empirical moments?
  - What can we learn with objects estimated around an unpriced equilibrium?

### This paper

- Sufficient statistics in model with spatial externalities
  - Show large externalities, large own- elasticity, and small deadweight loss can coexist
  - Derive appropriate version of "Harberger triangle"
  - Highlight flexible substitution patterns essential for modeling and empirical work

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#### **Related Literature:**

- Builds on classic Harberger (1964) The Measurement of Waste
- "Sufficient statistics" approach in public finance (Chetty, 2009; Kleven, 2021)
- Non-parametric impact of shocks in macro, trade, spatial (Baqaee & Farhi, 2020;
   Donald et al., 2024; Hulten, 1978)

- Unit mass of agents. Agent  $\omega$  picks location  $k \in \{1, ..., M\}$  with indirect utility

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- Assumptions: F continuously differentiable and  $\sum_k \pi_k = 1$
- Allow for flexible substitution patterns across locations (not only logit)

- Deterministic utility  $u_k$  sum of three components

$$u_k = u_k^0 + e_k(\pi) + c_k$$

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  - depends on vector  $\pi$  of location market shares (*e* continuously differentiable)
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- 3. **transfers:**  $c_k$ , location-specific, redistributed lump sum

# **Equilibrium and Welfare**

- Equilibrium  $(u, \pi)$  given transfers c and amenities  $u^0$  (vector notation, e.g.  $u = (u_k)_k$ )

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 $\pi = F(u)$ 

- Welfare: utilitarian with transfers redistributed lump-sum

$$W(c) = \mathbb{E} \max_{k} [u_k + \epsilon_k(\omega)] - c'\pi$$

- Applications: settings with multi-dimensional and spatial externalities:
  - road traffic congestion, peak-hour traffic congestion (departure time)
  - queuing (local externality): EV charging stations, port choice.
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    - local prices change economics of lump-sum redistribution (Donald et al., 2024; Fajgelbaum & Gaubert, 2020)
  - no supply side market prices for locations/ goods (such as housing prices)

# Two Key Matrices Help Describe Local Changes Around Eqm

1. Slutsky demand substitution matrix

$$D \equiv \frac{d\pi}{du} = \left(\frac{d\pi_i}{du_i}\right)_{ij}$$

- How much does location *i* share change from *increase* in transfer at *j*?
- D positive semi-definite, positive diagonal, non-positive off-diagonal, zero rows sum

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- D positive semi-definite, positive diagonal, non-positive off-diagonal, zero rows sum
- 2. Marginal externalities

$${m E}'\equivrac{{m d}{m e}(\pi)}{{m d}\pi}=\left(rac{{m d}{m e}_i(\pi)}{{m d}\pi_i}
ight)_{ij}$$

- $E_{ii}$  = marginal externality of an agent at j on any agent at i
- no restrictions on sign of  $E_{jj}$

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- **Proposition 1.** Additional charges *dc* induce unique new equilibrium with:

$$d\pi = Kdc$$
 and  $du = (I + E'K)dc$ ,

with equilibrium elasticity matrix:

$$K \equiv D(I - E'D)^{-1}$$



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The change in welfare is:

$$dW = \underbrace{(E\pi - c)'}_{\text{net externality}} d\pi$$

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- General result well-known (Baqaee & Farhi, 2020; Donald et al., 2024, and others)

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#### **Key implications:**

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#### **Key implications:**

- For empirics: estimate matrices *E* and *D* (or *K*) with variation around current equilibrium
- For modeling: allow flexible *D*, *E* matrices (logit:  $D = \operatorname{diag}(\pi) \pi \pi'$ )
- ⊕ Optimal Small Charges

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$$c^{so} = E\pi^{so} \approx (I - EK)^{-1}E\pi(0)$$

### **Approximating Deadweight Loss**

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and deadweight loss is approximately

$$\mathit{DWL} \equiv \mathit{W}(\mathit{c^{so}}) - \mathit{W}(0) pprox - \frac{1}{2} (\mathit{c^{so}})' \underbrace{(\mathit{EK} - \mathit{I})'\mathit{K}}_{\mathit{R}} \mathit{c^{so}}$$

#### Relation to Harberger (1964)

- Harberger (1964) studies DWL in an efficient economy with taxes and finds

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We offer two intuitive ways to interpret our result (and Harberger's)

- R is negative-semidefinite with row sum 0. We can rewrite

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    - Just one condition not enough!
- Still "DWL  $\approx \frac{1}{2}$  elasticity  $\times$  externality" but with appropriate definition of these terms

- With 
$$\Delta\pi=\pi^{so}-\pi^0$$
 
$$\mathit{DWL}\approx\frac{1}{2}(\mathit{c}^{so})'\Delta\pi-\frac{1}{2}(\Delta\pi)'\mathit{E}\Delta\pi$$

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  - In general, correction term can be positive/negative

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$$du = -(I - ED)^{-1} Ed \ln \kappa,$$
  
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- Equilibrium utility changes smaller than partial-eqm (in L2 norm)
- Highlights importance of demand substitution matrix *D*.

- Kreindler (2024) studies peak-hour road traffic congestion
- Locations  $k \Leftrightarrow$ departure time h

Departure rates  $\pi(h) \to \text{travel times } T(h) \to \text{utilities } u(h) \to \pi$ 

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  - Externality  $e(\pi, \zeta^A)$ . Longer travel time effect depends on already arriving early vs late
- Equilibrium conditions depend on ideal arrival time  $\zeta^A$

$$u(\zeta) = u^{0}(\zeta) + e(\pi, \zeta) + c, \forall \zeta$$
$$\pi = \int F(u(\zeta), \zeta) dG(\zeta)$$

- Similar method to approximate deadweight loss: integrate over  $\zeta^A$ 

$$DWL \approx (c^{so})'(I - M_{ED} - M_{EDE'}K)'Kc^{so}$$

where

$$c^{so} = (I - M_{ED} - M_{EDE'}K)^{-1}M_{E\pi^0}$$

$$K = (I - M'_{ED})^{-1}M_D$$

$$M_D = \int D(\zeta^A)dG(\zeta^A)$$

$$M_{E\pi^0} = \int E(\zeta^A)\pi^0(\zeta^A)dG(\zeta^A)$$

$$M_{ED} = \int E(\zeta^A)D(\zeta^A)dG(\zeta^A)$$

$$M_{EDE'} = \int E(\zeta^A)D(\zeta^A)E(\zeta^A)'dG(\zeta^A)$$

 Full model estimated using demand side experiment and externality calibration

- ⊕ Optimal charges
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	(1) Welfare (INR)	(2) DWL (INR)	(3) DWL (%)
Nash	-405		
Social Optimum (Full Model)	-399	5.8	1.4%
Social Optimum (2nd Order)	-412	7.7	1.9%

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- Full model estimated using demand side experiment and externality calibration
- Compare full structural model to 2nd order approximation (holding D, E matrices fixed)
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- We slightly overestimate DWL
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#### Discussion

- What can we learn about externalities with variation around unpriced eqm?
- Sufficient statistics for small charges, optimum, and deadweight loss
- Expressions highlight importance of allowing for flexible substitution patterns
- Future work: use these expressions to evaluate robustness of model and variation

### Impact of Local Charges — Intuition ⊜ Back

- What is the local effect of imposing charges?
- Imagine that agents observe current charges and externalities at discrete intervals, and modify preferences
  - at time t = 0, locations get additional charges  $c = (c_k)_k$
  - In period 1, agents move across locations by  $\Delta \pi^1 = Dc$
  - In period 2, they observe additional externalities  $E'\Delta\pi^1$  and further move by by  $\Delta\pi^2 = DE'\Delta\pi^1 = DE'Dc$
  - So on... In period *n*, agents move by  $\Delta \pi^n = D(E'D)^{n-1}c$
  - Overall change in preferences is  $\Delta \pi = \Delta \pi^1 + \Delta \pi^2 + \Delta \pi^3 + ...$
- For convergence, we require  $\Delta \pi^n \to 0$  or equivalently  $(E'D)^n \to 0$

# 

- Can use Prop. 1 to identify optimal "small" charges
- Under restriction that the induced "migration"  $d\pi = Kdc$  is small ( $||d\pi||_2 \le \eta$ ), optimal charges that maximally increase welfare satisfy  $d\pi = Kdc \propto E\pi c$
- Can also solve for bounded  $||c||_2$

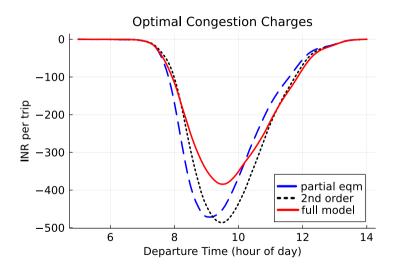
# Kreindler (2024) Utility Function ⊜ Back

$$u(h, T, \zeta^{A}) = -\alpha T - \beta_{E}|h + T - \zeta^{A}|_{-} - \beta_{L}|h + T - \zeta^{A}|_{+}$$
  
$$u(h, \zeta^{A}) = \mathbb{E}_{T \sim \mathcal{T}(h)}u(h, T, \zeta^{A}) - p(h) + \varepsilon(h)$$

- departure time h, ideal arrival time  $\zeta^A$
- travel time T drawn from distribution T(h)
  - $\mathcal{T}$  lognormal,  $\mathbb{E}_{T \sim \mathcal{T}(h)} T$  depends on full traffic profile  $\pi$ , variance depends on mean.
- p(h) are departure-time charges
- $\varepsilon(h)$  are Gumbel $(\sigma)$  iid shocks

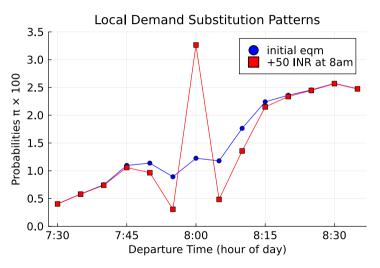
### Optimal Congestion Charges in Full vs Approximation Models Back





#### Example of Local Demand Substitution ⊜ Back

"Experiment:" pay bonus of 50 INR ( $\approx$  0.75 USD) for leaving at 8am



### 

**Proposition:** Adding charges c to an unpriced initial equilibrium modifies welfare according to (up to second order in charges)<sup>1</sup>

$$W(c) - W(0) = (E^0 \pi^0)' K^0 c + \frac{1}{2} c' A c + o(c^3)$$
  
 $A = (E^0 \pi^0)' \frac{dK^0}{dc} + (\frac{dE^0}{d\pi} \pi^0 K^0 + E^0 K^0 - 1)' K^0$ 

All terms in A are evaluated at the unpriced equilibrium. When A is positive semi-definite, welfare is maximized by socially optimal charges  $c^{so}$  satisfying  $(K^0)'E^0\pi^0 + Ac^{so} \approx 0$ . The deadweight loss up to the second order in  $c^{so}$  is

$$DWL \equiv W(c^{so}) - W(0) \approx -\frac{1}{2}(c^{so})' \left[ (E^0 \pi^0)' \underbrace{\frac{dK^0}{dc}}_{\text{tensor}} + [\underbrace{\frac{dE^0}{d\pi}}_{\text{tensor}} \pi^0 K^0 + (E^0 K^0 - I)'] K^0 \right] c^{so}$$

 $<sup>\</sup>frac{1}{d} \frac{dK^0}{dc}$  and  $\frac{dE^0}{d\pi}$  are tensors such that  $[\frac{dK^0}{dc}e]_{ij} = \sum_k \frac{dK^0_{ik}}{dc_i}e_k$ 

# Deadweight loss - approximation ⊜ Back

**Assumption 2:** All eigenvalues of ED + E D less than 1 in absolute value.

**Assumption 3:** There exists a unique equilibrium for any charges c.

**Assumption 4:** E and D are approximately constant around c=0. Precisely, there exists a ball  $B_r$  of radius r such that for any  $c_1$ ,  $c_2 \in B_r$ ,  $\frac{dE^{c_1}}{d\pi}\pi^{c_1} << E^0$  and  $\frac{dK^{c_1}}{dc}c_2 << K^0$  **Proposition:** Let assumptions 1,2,3,4 hold for E, D evaluated at unpriced equilibrium. Additionally, assume that  $E\pi^0$ ,  $(1-EK)^{-1}E\pi^0 \in B_r$ . Then, the socially optimal charges that maximize welfare are given by

$$c^{so} pprox (1 - EK)^{-1} E \pi^0$$

and the deadweight loss is

$$DWL pprox -rac{1}{2}(c^{so})'(EK^0-1)'K^0c^{so}$$